

HEALTHCARE PUBLIC-PRIVATE PARTNERSHIPS

Gide's Projects (Finance & Infrastructure) team has extensive experience in infrastructure projects related to the health industry in France, and is an active player on the international market as well.

Selected Transactions

- **University Hospital Project PPP in Constantine, Algeria (2014-ongoing):** advising an Austrian company specialising in health services on the preparation of the offer submitted with other consortium members for the construction, equipment, management, operation and maintenance of a University Hospital Centre in Constantine.
- **PPP healthcare project, Ghana (2012-ongoing):** advising the IFC on a project to structure and implement a PPP aiming to build, equip, operate and maintain a diagnostics centre within the Korle-Bu university hospital in Accra.
- **Centre Hospitalier du Sud Francilien Hospital PPP termination, France (2013-2014):** advising the project company and Eiffage on the claims and negotiations with the hospital administration, the French State and the lenders. The negotiations ended in the termination of the PPP contract.
- **Sale by Eiffage to Meridiam of two hospital PPPs, France (2013):** advising the seller (Eiffage) and buyer (Meridiam), with two separate legal teams, on the sale and acquisition of the project companies holding respectively the Annemasse PPP and the Rennes PPP projects.
- **Healthcare PPP project, Benin (2012-suspended):** advising the IFC and the government of Benin on setting up a PPP for a new full services hospital in Cotonou.
- **Diagnostic Imaging PPP, Honduras (2011-2012):** advising the IFC and the Government of Honduras on the development and implementation of a PPP to improve the delivery of diagnostic imaging services in five to ten healthcare centres located in areas of high demand across the country. The government suspended the project during the call for tenders.
- **Dialysis PPP project, Macedonia (2011-suspended):** advising the IFC and the government of Macedonia on all legal aspects of the PPP for the design, construction, equipping, capital financing and operation (all medical and non-medical services) of two outpatient dialysis centres for patients referred by public hospitals and/or health centres in the catchment area.
- **Extension of the Carcassonne Hospital logistics centre, France (2012):** advising Logicité (project company) on financing the extension of the Carcassonne hospital logistics centre.
- **Medical College hospitals healthcare PPP, India (2010-2011):** advising the IFC and the government of Andhra Pradesh on the structuring and implementation of a pilot PPP project in diagnostic services for four regional hospitals. Gide's scope of work includes conducting legal due diligence, project structuring, drafting the tender documents and the project agreements, as well as assisting the government in tendering and signing the project.
- **Medical School, Université Versailles - Saint-Quentin, France (2009):** advising a bidding consortium on the PPP project for the financing, design, construction and maintenance of a university extension dedicated to the University of Versailles - Saint Quentin medical school.

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- **Healthcare PPP in King Abdullah Economic City, Saudi Arabia (2008–2009):** advising Emaar Properties, the Dubai-based PPP and real estate projects developer and concessionaire, on the development of the healthcare PPP programme for the King Abdullah Economic City in Saudi Arabia. Advice covered project structuring, drafting project documentation, discussions and negotiations with bidders, and award and finalisation of the PPP contract.
- **Bourgoin-Jallieu Hospital, France (2008):** advising Crédit Foncier de France on the construction of a hospital in Bourgoin-Jallieu by Bouygues (via the specific French hospital PPP long-term lease scheme (*bail emphytéotique hospitalier* - BEH): drafting and negotiation of refinancing documentation.
- **Intermunicipal Hospital Centre of Annemasse-Bonneville, France (2008):** advising Dexia Credit Local, HSBC France and the Royal Bank of Scotland as arrangers on the financing of the design, construction and operation of the new hospital in Annemasse-Bonneville by the Eiffage Group, through a BEH scheme. This new 445-bed hospital brings together, in a single location, the various services currently spread out over two separate sites. The total of the transaction stands at EUR 180 million.
- **Expansion of the Hospital of Rennes, France (2007):** conducting the contractual and financial closing for the arrangers selected by Eiffage in connection with the project for the expansion of the Rennes hospital through the specific BEH scheme.
- **Expansion of the Hospital of Troyes, France (2007):** assisting Crédit Foncier on drafting the documentation as regards financing the expansion of the Troyes Hospital. This project used the specific BEH scheme.
- **Management of public hospitals, Algeria (2007):** advising the Algerian Ministry of Health in a restructuring and modernising project for the management of public hospitals. Gide's scope of work included (i) a critical analysis of the existing legal framework, (ii) drafting a strategic report presenting restructuring and modernising options, (iii) consulting the stakeholders on the options, (iv) amending the options following relevant critics, and (v) implementing the selected option on the basis of the proposed scheme.
- **Carcassonne Hospital Logistics Centre, France (2006-2007):** advising Logicité on a 27-year PPP agreement with Carcassonne hospital for the design, financing, construction, upkeep and maintenance of its logistics centre. The project's EUR 41 million financing was arranged by Depfa Bank.
- **Pontoise Hospital - Cardio-vascular Centre, France (2006-2007):** advising Icade on a project for a cardio-vascular centre within the Pontoise Hospital (using the specific BEH scheme: advice covered the negotiation and drafting of contractual documentation and financial closing).
- **Centre Hospitalier du Sud Francilien, France (2006):** advising the MLAs (Dexia, CM-CIC and HSBC) on financing the design, construction, operation and maintenance of a new 1,050-bed hospital by companies of the Eiffage Group. This project, using the specific BEH scheme, is by far the biggest hospital PPP closed in France, with a total construction cost of approx. EUR 315 million.
- **National Cancer Institute, France (2006):** advising the National Cancer Institute on the construction of its new headquarters. Gide drafted the preliminary assessment report (*rapport d'évaluation préalable*).
- **Expansion of the CHNO des Quinze-Vingt (National Ophthalmologic Centre), France (2006):** assisting the National Ophthalmologic Centre (Centre Hospitalier National d'Ophthalmologie des Quinze-Vingt) on the execution phase of a hospital infrastructure leasing.



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