

PRIVATE EQUITY | POLAND

Gide provides comprehensive business advice on all corporate, financial, regulatory, tax and contractual legal issues that concern the private equity sector. Our expertise covers all types of private equity investment vehicles, including leveraged buyout funds, venture capital funds and real estate funds. We advise numerous international and local investors and sponsors on all forms of transactions in key sectors of the Polish industry.

Selected Transactions

Advice to investors and private equity funds

• Enterprise Investors

- Advising a private equity fund on the sale of intive group companies involved in digital product development to Mid Europa Partners.
- Advising on the acquisition of a stake in Unilink S.A., a leading multiagency on the insurance mediation market in Poland.
- Advising on the acquisition of SMT S.A. (currently Intive) a company from the IT sector.
- Advising on restructuring BLStream sp. z o.o., an IT company, and its subsidiaries.
- Advising on the sale of the portfolio company NordGlass sp. z o.o. and its affiliate companies in Poland, USA, France, Denmark, Germany, Sweden and the Czech Republic.
- Advising on the acquisition of a significant stake in a bank.
- Advising on the sale of its 100% stake in Sklepy Komfort, the Polish flooring retail chain.

- **Resource Partners** - advising an independent private equity fund specialising in SME transactions on the acquisition of a 70% stake in Maczfit, a leading provider of dietary catering home delivery.

- **Investindustrial** - advising on the acquisition of Alfa PVC sp. z o.o., a manufacturer of granulated polyvinyl chloride blends, by Benvic Europe SAS, a portfolio company of the Investindustrial Group.

• Protos Venture Capital

- Advising the fund and its shareholders in connection with the restructuring of the group and taking up shares in the Turkish company Kolay.
- Advising on the sale of AllaniSp. z o.o., an e-commerce company, to Domodi Sp. z o.o., a company from the Wirtualna Polska Group.
- Advising on the sale of a part of shares and the entrance of Milton s.r.o. into the capital of LadyTime.pl Sp. z o.o., the owner of the lavito.pl website enabling online reservation of services.

- **Mezzanine Management** - advising the fund on contemplated mezzanine financing to be granted to the borrower, MCI fund, to cover the costs of the acquisition of a Czech company from the internet retail sector.

ALGIERS

BEIJING

BRUSSELS

CAIRO

CASABLANCA

ISTANBUL

LONDON

NEW YORK

PARIS

SHANGHAI

TUNIS

WARSAW <

• B&B Hotels (Carlyle Group)

- Advising an international hotel network operator on the acquisition of lands for the development of B&B Hotels facilities in Krakow, Katowice and Gdańsk.
- Advising on the sale & leaseback refinancing of the B&B Hotels Okęcie facility in Warsaw.

• Orpea - advising a French medical group listed on the Euronext exchange on the acquisition of Medi-System, a Polish company operating a network of physiotherapy and long-term care centres, from Highlander Partners and Nile Sp. z o.o. funds.

• Insight Investment - advising a UK private equity fund on the acquisition of agricultural companies holding large areas of agricultural lands.

• Abris Capital Partners

- Advising a private equity fund on the acquisition of the companies - Mykogen Polska and Mykogen Ukraine in Poland and Ukraine, specialising in the production of mushroom compost and holding vast areas of agricultural land in Poland and Ukraine for storing raw material.
- Advising on the acquisition of a 100% shareholding in Siódemka, a messenger services company.

Advice to sponsors

• ING Bank Śląski

- Advising the bank on an acquisition loan granted to a company from the Tar Heel Capital group for the acquisition of a company specialising in medical diagnostics.
- Advising on the acquisition of the oil company Lotos Parafiny by Krokus Chem, owned by the Nova Polonia Natexis II fund (in the scope of the privatisation of the Lotos group).

• Bank Pekao - advising the bank in connection with a refinancing facility granted to Libet, a company from the portfolio of Innova Capital, a private equity fund.

• Bank Zachodni WBK

- Advising the bank in relation to a financing facility provided to CED Group, a company from the Enterprise Investors Group, the largest private equity fund in Poland, for the acquisition of shares in Kofola Hoop, a public listed company.
- Advising on granting bridge and investment credit facilities provided to Harper Hygienics Group in relation to changes in the legal structure of the group.

Gide's Warsaw office is an associate member of the Polish Private Equity Association (Polskie Stowarzyszenie Inwestorów Kapitałowych) which gathers private equity/venture capital investors operating in Poland.



Polskie Stowarzyszenie Inwestorów Kapitałowych
Polish Private Equity Association

Gide Warsaw's Private Equity Department has received a number of distinctions in international rankings:

"[Gide] offers skilled advice to venture capital funds and private equity houses on sales, acquisitions and LBOs. The team represents clients from various industry sectors, such as manufacturing and healthcare. Clients praise the team for being 'really quick, business-oriented and good negotiators.' [...]
Paweł Grześkowiak frequently assists investment companies with private equity and M&A transactions in Poland and across the CEE region. He is lauded by market commentators as an 'excellent lawyer' who is 'persistent and hard-working.' »

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