



Trademark Infringement over the Internet via Meta-tags and Keyword Advertising

The European Viewpoint Presented by Emmanuel Larere

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Introduction

Presentation Plan

- TM Owner v. Advertiser
 - Principles set up by the European Court of Justice
 - Application in France

- TM Owner v. Referencing Service Provider
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Trademark Owner v. Advertiser

Description of situations tackled by ECJ case law



GOOD GUY

owns "Nicebrand" TM



BAD GUY

- is a competitor
- purchases the term "Nicebrand" as an Adword

Situations involving trademarks with no specific reputation

- Situation #1 BG merely uses Nicebrand as an Adword
 - Situation tackled in Google France case (23 March 2010) and Bergspechte case

- Situation #2 BG is a reseller of second-hand Nicebrand goods
 - The ad displayed in the "sponsored links" section refers to "used Nicebrand goods"
 - Situation tackled in Portakabin case

Situations involving well-known trademarks

- Situation #3 GG is Louis Vuitton and BG is a dealer in fake
 Vuitton
 - BG purchases the term "Vuitton" as an Adword, in combination with terms like "imitation" or "copy"
 - Situation tackled in Google France case

- Situation #4 GG is Interflora and BG is not a member of Interflora network
 - BG purchases the term "Interflora" as an Adword to promote its own flower delivery service
 - Situation tackled in *Interflora* case

A few facts to keep in mind about EU trademark law (1/2)

i.e.: what constitutes trademark infringement under EU law

- TM Owner may prohibit use of an identical or similar sign when :
 - That use is in the course of trade;
 - That use is in relation to identical goods or services;
 - That use is liable to affect the functions of the TM
- The functions of a TM include:
 - The function of indicating origin (which is the essential function)
 - The function of guaranteeing the quality of the goods
 - The functions of communication, investment and advertising
- Which function for which use ?
 - If sign identical → Owner may prohibit use that affects any of these functions
 - If sign similar → Owner may only prohibit use that affects the essential function

A few facts to keep in mind about EU trademark law (2/2)

i.e.: what constitutes trademark infringement under EU law

- Well-known TMs enjoy specific protection against:
 - Dilution
 - i.e. when TM's ability to identify Owner's goods from those of different origin is weakened
 - Tarnishment
 - i.e. detriment to TM's power of attraction
 - Free-riding (parasitism)
 - i.e. when unfair advantage is taken of TM's distinctiveness or reputation
- That specific protection is awarded provided use is made without "due cause"

When is the **function of indicating origin** liable to be adversely affected with regard to Adwords referencing?

- When Ad does not enable internet users to ascertain easily whether advertised goods originate from TM Owner or from a third party, i.e.:
 - When ad Suggests there is an economic link with TM owner;
 - Or when ad is **SO Vague** that internet users are unable to determine whether Advertiser is a third party vis-à-vis the TM owner or, on the contrary, economically linked to that owner
- This may happen, for instance, if:
 - In Interflora case: internet users are unable to determine whether BG is a member of Interflora network or not

When is the **advertising** function liable to be adversely affected with regard to Adwords referencing?

NEVER!

 The mere fact that TM Owner is obliged to pay a higher price per click to ensure his ad appears before that of the competitor is not sufficient When is the **investment** function liable to be adversely affected with regard to Adwords referencing?

HARDLY EVER!

- Only when there is **substantial interference** with TM
 Owner's use of its TM to acquire or preserve a reputation capable of attracting consumers and retaining their loyalty
- The mere fact that TM Owner is obliged to increase his efforts to acquire or preserve a reputation is not sufficient
- The mere fact that some consumers may be prompted to switch from TM Owner's goods or services is not sufficient

Regarding well-known marks, does Adwords referencing cause dilution?

Same confusion test as that applied to the function of indicating origin:

YES,

if ad does not enable internet users to ascertain easily whether advertised goods originate from TM Owner or from a third party

NO,

IF ad enables internet users to tell that advertised goods are independent from those of TM Owner

Regarding well-known marks, does Adwords referencing amount to **free-riding**?

YES

"The advertiser rides on the coat-tails of a trade mark with a reputation in order to benefit from its power of attraction, its reputation and its prestige, and to exploit, without paying any financial compensation and without being required to make efforts of its own in that regard, the marketing effort expended by TM Owner in order to create and maintain the image of that mark".

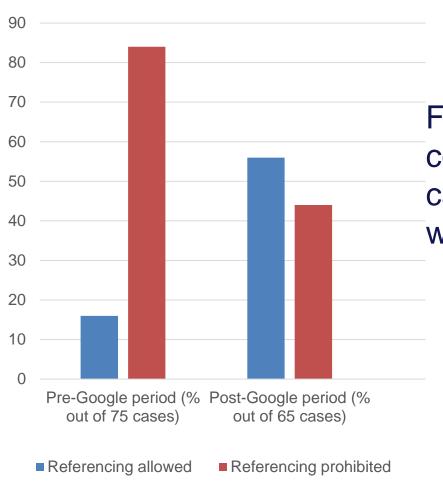
■ BUT, Advertiser may rely on the "due cause" defense

"When the ad merely puts forward an **alternative to TM Owner's goods** (without offering infringing goods or causing dilution or tarnishment, or adversely affecting TM's functions), such use falls, as a rule, **within the ambit of fair competition**".

CONCLUSION

- Good Guy will be able to stop Bad Guy in the following situations:
 - BG's ad is confusing
 - BG substantially interferes with GG's use of its TM to acquire or preserve a reputation
 - But this seems highly hypothetical
 - BG tarnishes GG's trademark
 - BG deals in counterfeit goods
- Good Guy will have to bear the situation if:
 - BG does nothing more than using GG's TM as an Adword to generate commercial ads and links promoting its own products and services as an alternative
- Assessment is for national court, on a case-by-case basis

Impact of Google caselaw on Adwords cases in France



French case law generally considers that TM's functions cannot be adversely affected when:

- No reference is made to the trademark in the ad
- Name of Advertiser is clearly apparent in the ad (e.g. in the domain name/link)

What about metatags cases?

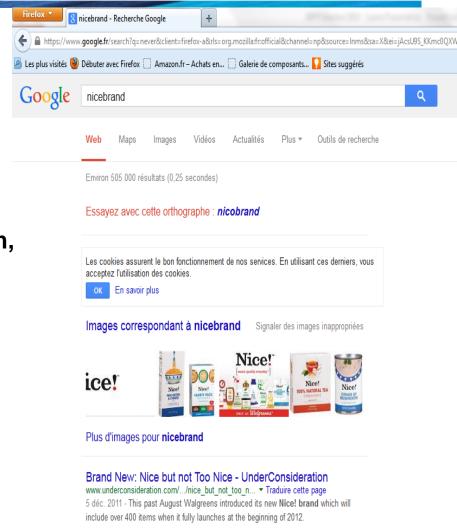
- Several dozens of cases
- But no clear-cut principles
 - Trend simply transposing Adwords case law to metatags
 - i.e. they assess whether the text displayed in the natural search results is confusing or not
 - Debatable → Display in the natural search results is potentially more confusing than in the sponsored links section
 - Trend holding that metatags cannot infringe as they are invisible to internet users
 - Debatable →
 - An Adword is also invisible
 - in BEST case, ECJ ruled that metatags should be regarded as advertising, regardless of their invisibility to internet users

A disturbing issue: the "simultaneous display" test

Google France case (§85):

"Internet users **may be mistaken** as to the origin of the goods when the ad:

- appears immediately after entry of the trade mark as a search term; and
- is displayed at a point when the trade mark is, in its capacity as a search term, also displayed on the screen".
- Unsettled issue:
 - Some courts have accepted this view
 - Some have resisted it:
 - "This situation does not, by itself, cause the internet user to err as to the origin of the goods or services".



TM Owner v. Referencing Service Provider

Is Google guilty of trademark infringement?

NO!

- Use is in the course of trade
- Use is for identical products or services
- Use may affect TM's functions
- BUT, use is not made by Google itself, for its own commercial communication

May Google be held guilty under other national legislation?

For instance, general civil liability law, free-riding...

YES

- UNLESS Google is eligible to host specific liability regime
 - Art. 14 of e-commerce Directive
- Host -> Provider of a service that consists of the storage of information provided by a recipient of the service
- Host may be held liable for the data which it has stored only on condition that:
 - He had knowledge of the unlawful nature of those data; and
 - He fails to act expeditiously to remove or to disable access to those data.

Criteria to qualify as a **host** with regard to Adwords referencing

- Google France case:
 - A referencing service provider may qualify as a Host on condition that:
 - its role is **neutral**, in that its conduct is merely **technical**, **automatic and passive**,
 - pointing to a lack of knowledge or control of the data which it stores.
- L'Oreal / eBay case (12 Jul. 2011):
 Application to online marketplace operators, like e-Bay
- Non disqualifying circumstances:
 - The service is subject to payment
 - The service provider sets the payment terms
 - The service provider provides general information to its clients
- Disqualifying circumstances:
 - The operator provides assistance for the drafting of the ad or the choice of Adwords

May TM Owner get injunctions against host?

YES

- Host may be enjoined to take measures which contribute to stop infringement and prevent future infringement
- Those injunctions must be effective, proportionate, dissuasive and must not create barriers to legitimate trade.

BUT,

Host may not be subjected to an obligation to take active and preventive data monitoring measures

Is Google a host? : the example of France

- Dominant French case law tends to regard Google as a Host
- A recent example: the Olivier Martinez case
 - Search on name Oliver Martinez triggered display of the following ad:

News – Olivier Martinez

www.gala.fr

Most famous love sorrows:

the Olivier Martinez case

- Paris, Court of Appeal, 11 December 2013:
 - The contents of the ad and the choice of keywords were made by the advertiser alone ->
 Google is a host
 - The 1st instance court had ruled to the contrary
- What if Google has removed infringing ad, but TM is again purchased as an Adword?
 - Some judges had applied a "take down, stay down" principle
 - But Sup. Court, 12 Jul. 2012 → TM Owner has to notify operator every time



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