

EIF Moscow Round Table

Opportunities for Russian Business in Iran

Location: Skolkovo, Moscow School of Management

Time: June 8th, 2017 - 9:30-12:30

RSVP Contact: taissia@adamsmithconferences.com

As part of a global round table series, Adam Smith Conferences and Bourse & Bazaar have partnered with SKOLKOVO Institute of Emerging Markets Research and the global law firm Gide Loyrette Nouel to convene a special high-level round table on Iran. Key questions that will be addressed during the seminar include:

- What is the impact of President Rouhani's election win? What is the scale of the opportunity in the Iranian market?
- Has the Iran investment timeframe shifted given post-election political and economic developments? What are the key trends and triggers that will drive economic growth forward?
- What is likely sequence by which banking and financial channels with Iran can be reopened? What are case studies of mechanisms that are working now? What role can Russia play? In what sectors can Russian companies make in-roads in Iran and what key political and commercial risks will need to be addressed?

Event Partners



PROGRAM

9:30 am – 10:00 am	Arrivals and Coffee
10:00 am – 10:15 am	Welcome Introduction from SKOLKOVO Moscow School of Management Bourse & Bazaar and Adam Smith Conference.
10:15 am – 10:35 am	Presentation of IEMS Iran Research Report Vladimir Korovkin, Senior Research Fellow, Skolkovo Institute of Emerging Market Studies (IEMS)
10:35 am – 10:55 am	Political Risk Factors for Russian Business Tim Stanley, Senior Partner, Control Risks
10:55 am – 11:15 am	Legal and Operational Strategies Mehrnoosh Aryanpour, Partner, Gide Loyrette Nouel Tehran
11:15 am – 12:00 pm	Moderated Discussion and Q+A Led by Esfandiyar Batmanghelidj, Founder, Europe-Iran Forum.
12:00 pm – 12:30 pm	Networking

Discussion Notes

Compliance

Europe-Iran Forum Events are open meetings for the free exchange of information and personal views regarding commercial opportunities and challenges in Iran. The meetings are not intended for the direct facilitation of business and are designed to be compliant with all relevant US and EU sanctions regulations.

Chatham House Rule

This EIF event is held under Chatham House Rule to promote open discussion. The rule states, “When a meeting, or part thereof, is held under the Chatham House Rule, participants are free to use the information received, but neither the identity nor the affiliation of the speaker(s), nor that of any other participant, may be revealed.”



Vladimir Korovkin
Head of Research & Innovations,
SKOLKOVO IEMS

Vladimir Korovkin holds degrees in systems engineering and international business, and has over 20 years of experience in the international and Russian private companies in marketing, Internet, retail banking and IT-consulting. Since 2014 pursues an academic career being the Head of Research in Innovations at SKOLKOVO IEMS. In his writing and teaching he focuses on the issues of innovations and digital technologies in the emerging markets. Vladimir has authored research report "Iran: business opportunity of the decade" published by SKOLKOVO IEMS in Autumn 2016 and covered the development of Iran economy in Russian media like Republic.ru, Dozhd TV, etc.



Mehrnoosh Aryanpour
Partner, Gide Loyrette Nouel Tehran

Mehrnoosh Aryanpour joined Gide as a partner in 2017 to head the firm's practice in Iran. She is an experienced international lawyer specialising in international trade and regulatory matters, including sanctions and export controls (ITAR, EAR, and OFAC), Foreign Corrupt Practices Act, Customs, WTO disputes, and multi-jurisdictional commercial matters in transport, energy, and infrastructure. She assists numerous domestic and foreign companies, including in the oil and gas production, oil field services and equipment sector, ocean carriers, airlines, manufacturers.



Tim Stanley
Senior Partner, Russia/CIS, Control Risks

Tim Stanley is Control Risks' Senior Partner for Russia/CIS, based in Moscow responsible for all Control Risks' activities in the former Soviet region. Tim first joined Control Risks in 2004 in New York before moving to London to run the team of corporate investigators working in Russia and across the region.

Tim holds a degree from Oxford University; an MBA from Georgetown University, Washington D.C.; and a Certificate in International Business Diplomacy from Georgetown's School of Foreign Service. He recently completed a certificate course on Caspian Energy issues at the Azerbaijan Diplomatic Academy. Tim speaks good Russian and Spanish, some French and Portuguese, and is learning Farsi.



Esfandiyar Batmanghelidj
Founder, Europe-Iran Forum

Esfandiyar has spent the last 5 years working on projects related to "business diplomacy" between the West and Iran. He is the founder and editorial director of both the Europe-Iran Forum conference series and Bourse & Bazaar, a digital business publication with a focus on Iran. He is widely regarded as an expert on inbound commercial and investment strategy. His commentary on Iranian geopolitics and economic affairs has been published in LobeLog, Quartz, Defense One, Al Jazeera America, Roads and Kingdoms, and Asia Newspaper. He has also appeared on BBC, Bloomberg, and France 24.

In addition to his work on Iran, Esfandiyar is an Account Director at Tancredi, a boutique corporate communications firm based in London.