



Gide Loyrette Nouel  
International Law Firm



2009

## Banking & Finance ASIA

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## Asia Banking & Finance Group

*Founded in 1920, Gide Loyrette Nouel (GLN) is a leading independent law firm operating out of 24 offices in 19 different countries. With more than 700 lawyers and legal consultants, including 111 partners, GLN offers some of the most respected specialists in national and international business and finance law, drawn from over 50 nationalities.*

GLN has provided a broad range of legal services to clients in Asia for nearly thirty years. The practice is handled by a team of more than 160 people, including 90 western, Chinese and Vietnamese lawyers, working from Beijing, Shanghai and Hong Kong in Greater China, and from Hanoi and Ho Chi Minh City in Vietnam. Our lawyers are highly experienced in banking and finance law at local and international levels and are qualified in English, Hong Kong, New York, French, PRC and Vietnamese law.

Together with GLN's specialists in London, New York and Paris, the Asia Banking & Finance Group is experienced in the innovation and implementation of market leading finance techniques. We regularly advise commercial and investment banks, investors and sponsors including governments and governmental agencies and supra-national organisations in structuring and implementing financings in all sectors, including: power generation; infrastructure; mining, oil & gas; utilities and transportation.

Our main practice areas are:

- **Banking**
- **Project Finance**
- **Structured Finance**

### Banking

GLN's Asia Banking & Finance Group offers extensive experience in the full spectrum of banking and finance transactions, including bilateral and syndicated lending, acquisition finance, trade finance and business restructuring and insolvency.

The team consists of skilled finance lawyers with a range of experience in originating and structuring a range of complex financing arrangements including the financing of cross-border mergers and acquisitions (asset and equity) throughout the region.

GLN supports creditor committees, individual investors and institutions with distressed debt portfolios and offers focused legal and tactical advice across the entire field of restructuring, workouts, debt rescheduling and refinancing including the acquisition and disposal of distressed assets.

### Project Finance

GLN offers one of the largest specialist project finance practices in Asia with a team that is able to consolidate their banking, construction, tax and corporate expertise to provide clients with a one-stop service for major project finance transactions. The Asia team forms part of a 120 lawyer strong project finance department worldwide.

Our team appreciates all of the different aspects of a given project and has provided advice to all of the parties to project financings including sponsors, lenders and governments, investors and municipal authorities and multilateral agencies.

# Asia

## Banking & Finance



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Gide Loyrette Nouel

GLN can assist in both an advisory role and on the structuring and execution of non and limited recourse financing for new projects, privatisation operations, public-private partnerships and concessions.

We regularly advise on the financing of major infrastructure and property development projects from their inception to completion, with a particular focus on:

- **Energy:** independent power generation and distribution facilities including nuclear, conventional and renewable energy and carbon investments.
- **Infrastructure:** urban transportation including highways and passenger networks.
- **Natural Resources:** oil, gas, petrochemicals, mining and metallurgy.

### Structured Finance

Our lawyers are highly experienced in structured financing - including the origination, structuring and financing of transactions involving legislative, regulatory, fiscal or jurisdictional arbitrage - and related capital markets activities. GLN's capabilities cover:

- **Asset Finance and Tax-based Leasing**
- **Securitisation including Synthetics**
- **Repackaging**
- **Structured Loans**
- **Leveraged Financing**
- **Commodity Financing**
- **Export and Structured Trade Finance**
- **Debt and Equity-Linked Securities**
- **Derivatives**
- **Islamic Financing**

The team is instructed by arrangers, rating agencies, originators, investors and other parties to advise on, and provide financing solutions for, multi-jurisdictional capital raisings, lending and investments. Our aim is to reach the objectives of our clients by structuring arrangements based on our market experience and comprehensive knowledge of the local legislative, regulatory and commercial framework in the relevant jurisdictions.

Our regional teams of lawyers have expertise in all varieties of debt, equity and hybrid capital, as well as high-yield bonds. We are able to offer assistance in the structuring, regulatory aspects and documentation of derivatives including equity, commodity (including emission trading), all forms of OTC and securitised derivatives. In addition, we advise on ISDA Master Agreements, other derivatives, repos and stock lending documentation.



GLN's Asia Banking & Finance Group offers clients a dedicated service characterised by:

- Our **commitment** to helping our clients realise their business goals.
- Our demonstrated **commercial acumen** and technical know-how.
- Our extensive **cross-border** and multi-jurisdictional transactional experience.
- Our flexible approach to **pricing** - we tailor our services to meet each clients needs.
- Our ability to draw on the **resources** of a global team with extensive finance experience in Europe, North America, the Middle East and Africa.

*"Sources acclaim the firm's 'great presence and huge Chinese team', as well as its 'excellent level of understanding, thanks to the outstanding, multicultural lawyers'."*

**Chambers Global 2009**

*"With a deep-rooted presence in the Vietnamese legal market, these lawyers are known for their comprehensive knowledge of the legal and business culture of the country."*

**Chambers Asia 2009**