



**Gide Loyrette Nouel**  
International Law Firm



2011

**MOROCCO**

**Morocco**  
Casablanca

## Gide Loyrette Nouel Morocco

Gide Loyrette Nouel (GLN) has been acting on behalf of its clients in Morocco for several decades providing legal advice on M&A transactions, privatisations, public service concessions, BOT schemes and international arbitration. Established in Casablanca since 2003, Gide Loyrette Nouel is one of the few firms in the country providing legal services covering all areas of commercial law. The Firm advises clients throughout the Kingdom, at all locations where they do business. All documents can be drafted in French, English and Arabic. When necessary, the Casablanca office can also draw on the expertise of all the specialised teams across Gide Loyrette Nouel's network.

The Firm's clientele comprises institutions, banks, leading Moroccan groups, public bodies, government agencies, and foreign investors active in a number of sectors including banking, insurance, telecommunications, agrobusiness, services, real estate, tourism, industry, utilities, and infrastructure.

### Areas of Expertise

GLN provides its clients with international-quality service combining in-depth legal knowledge with a practical understanding of the business environment and all aspects of commercial law in Morocco, with particular expertise in the following areas:

#### Moroccan and Foreign Investments

The Firm advises clients wishing to set up business in Morocco and provides counsel on setting up the most suitable structures such as joint ventures, subsidiaries, holdings, agencies, representative offices, etc. It handles all legal aspects of transactions (negotiations, drafting contracts, tax structure and contacts with the local authorities). The Firm has built up solid expertise in foreign exchange control regulations, negotiating investment agreements, and development projects in partnership with the State, particularly in tourism, real estate, telecommunications, the construction of large industrial complexes and major infrastructure projects.

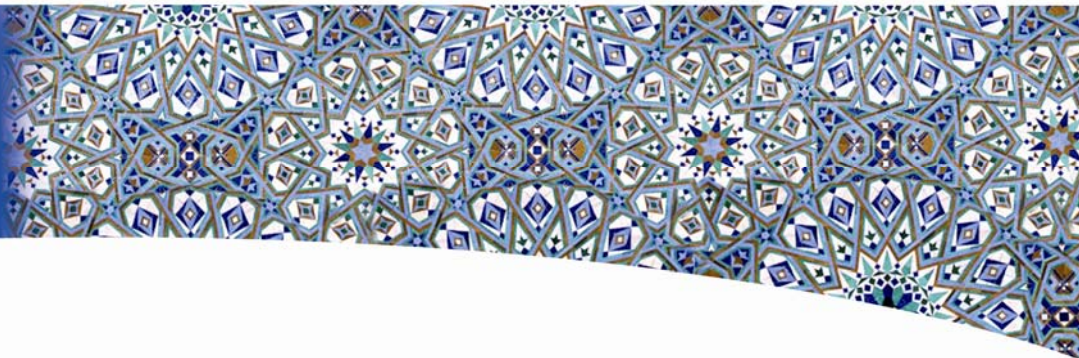
#### Project Finance - Public-Private Partnerships

Our team is renowned for its experience in concessions and BOT schemes and in advising lenders and sponsors on the financing of such projects. It has advised the Moroccan State, foreign operators and international institutions on putting together and implementing major projects for electricity, water treatment, irrigation, energy, motorways, ports, mobile telephones, coastal resorts and industrial complexes.

#### Mergers-Acquisitions / Corporate - Privatisations

GLN assists domestic and international investors in their acquisitions of public, private, listed and non-listed undertakings in all sectors. This mission encompasses due diligence procedures, drafting and negotiating the various transactional agreements, and handling the different formalities relating to these transactions with the relevant government authorities.

Algiers  
Beijing  
Brussels  
Bucharest  
Budapest  
**Casablanca**  
Hanoi  
Ho Chi Minh City  
Hong Kong  
Istanbul  
Kyiv  
London  
Moscow  
New York  
Paris  
Saint Petersburg  
Shanghai  
Tunis  
Warsaw



*"This firm is undoubtedly the market leader in Morocco for corporate work and has built up an enviable reputation on the country's legal scene. It is highly active on a raft of M&A matters and works extensively with international investors as well as high-profile Moroccan clients. It also covers banking, project financing, real estate, construction, IP and dispute resolution across the full range of industrial and commercial sectors. Sources praise 'the impressive depth and breadth of the firm's knowledge' and its ability to work to European standards."*

[Chambers Global 2011 - Morocco](#)

### Gide Loyrette Nouel

63, boulevard Moulay Youssef  
20000 Casablanca - Morocco  
Tel. +212 (0)5 22 27 46 28  
Fax +212 (0)5 22 27 30 16  
E-mail: [gln.casablanca@gide.com](mailto:gln.casablanca@gide.com)

[www.gide.com](http://www.gide.com)

Resident Partner

Julien David  
[david@gide.com](mailto:david@gide.com)



**Gide Loyrette Nouel**

### Banking and Finance - Capital Markets

Our team is frequently instructed by domestic and foreign banks and borrowers with regard to credit operations, financial restructuring, syndicated loans and security packages. The Firm regularly advises on capital market deals, notably for capital increases, bond issues, trading in securities of listed companies, and public offerings (takeovers, buy-outs, exchanges and buy-backs). We have also gained extensive expertise in the field of banking and financial regulations in addition to derivatives transactions.

### Investment Funds - Private Equity

GLN advises local and international promoters on structuring and setting up specific-purpose investment funds (real estate, tourism, agrifood and infrastructure) and private equity funds. The Firm also assists these funds with regard to their investments (shareholding, assets acquisitions and developing greenfield projects).

### Real Estate - Construction - Tourism and Hospitality

The Firm assists throughout the different stages of construction projects (e.g. tendering procedure, starting up construction site structures, preparing various agreements and negotiating contractual documents), concluding leases, and frequently advises on the acquisition and sale of real estate for large projects, particularly off-plan developments. The team boasts extensive expertise in the tourism and hospitality sector notably in the construction of hotels, the development of coastal resort complexes and the negotiation of hotel management contracts.

### Economic Law

GLN advises Moroccan and international groups on distribution and competition law (including control of concentrations) in addition to the development of distribution networks in Morocco.

### Employment Law

Our team assists in all areas of employment law and social protection for both individual issues (employment contracts) and collective matters (restructurings, redundancies, etc.).

### Intellectual Property and Technology

Our lawyers advise clients on licensing agreements, technology transfers and distribution, and represent them in protecting their rights (design and trade mark disputes, fighting unfair competition, assistance in trade mark registration, etc.).

### Dispute Resolution

GLN offers market-renowned expertise in handling civil, social, administrative and commercial disputes at both the domestic and international level.

### Tax

The Firm regularly acts as legal counsel on tax matters for foreign investors.